



**SAMHSA-HRSA**  
CENTER for INTEGRATED  
HEALTH SOLUTIONS

## Health Indicators: Moving the Needle

J. Todd Wahrenberger, MD, MPH  
Brenda K. Freeman, MD  
Sue Goble MA, NCC, LPC  
Pittsburgh Mercy Family Health Center

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## Agenda

- These modules are intended for PCPs working in public mental health settings, to deal with the health disparity experienced by patients with (SMI).
- Goal: to help facilitate their work in this environment, which may be unfamiliar to many PCPs, so they can best serve this population of patients.
  - ☐ Understanding the Target Population
  - ☐ Building an Integrated Care Team
  - ☐ Moving the Dial

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## Understanding the Target Population



### What do we know about the SMI Population?

1. The premature mortality seen in the SMI population is:

- 25-30 years
- 20-25 years
- 15-20 years
- 10-15 years

2. What percent of illness contributing to this early mortality is preventable?

- 20%
- 40%
- 60%
- 80%

3. What are the leading illnesses that contribute?

- Cardiovascular
- Infectious disease
- Cancers
- All of the Above



## Different models must be tested – the cost of suffering and doing nothing is unacceptable.”

Vieweg, et al., American Journal of Medicine. March 2012

### Why primary care services in mental health?

- High rates of physical illness in severely mentally ill
- Premature mortality
- Patients with mental illness receive a lower quality of care
- High cost of physically ill with mental illness
- Access problems

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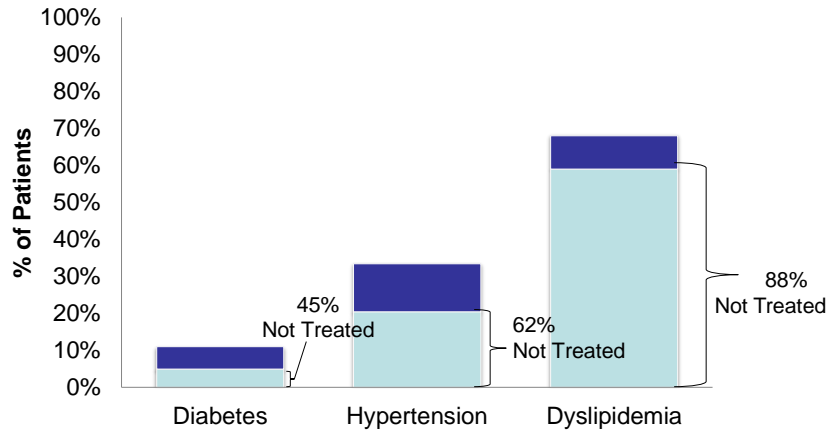
### Cardiovascular Disease is Primary Cause of Death in Persons with Mental Illness

Cardiovascular Disease Risk Factors		
Modifiable Risk Factors	Estimated Prevalence (%) and Relative Risk (RR)	
	Schizophrenia	Bipolar disorder
Metabolic syndrome	37-60%, 2-3 RR	30-49%, 2-3 RR
Dyslipidemia	25-69%, 5 RR	23-38%, 3 RR
Hypertension	19-58%, 2-3 RR	35-61%, 2-3 RR
Diabetes mellitus	10-15%, 2-3 RR	8-17%, 1.5-3 RR
Smoking	50-80%, 2-3 RR	54-68%, 2-3 RR
Obesity	45-55%, 1.5-2 RR	21-49%, 1-2 RR

De Hert M, et al. World Psychiatry. 2011 Feb; 10(1): 52–77

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## Disparities: Rates of Non-treatment



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Selected adverse effects of antipsychotic medications for schizophrenia

	Weight gain/diabetes mellitus	EPS/TD	Prolactin elevation	Sedation	Anti-cholinergic side effects	Orthostatic hypotension	QTc prolongation
<b>First generation agents</b>							
Chlorpromazine	+++	+	++	+++	+++	+++	+
Fluphenazine	+	+++	+++	+	-	-	ND
Haloperidol	+	+++	+++	++	-	-	+
Lorazepam	++	++	++	++	+	+	+
Perphenazine	++	++	++	++	-	-	ND
Thiothixene	++	+++	++	+	-	+	+
Trifluoperazine	++	+++	++	+	-	+	ND
<b>Second generation agents</b>							
Aripiprazole	-	+	-	+	-	-	-
Asenapine	+	+	++	++	-	+	+
Clozapine**	+++	-	-	+++	+++	+++	+
Iloperidone	++	+	-	+	+	+++	++
Lurasidone	-	+	+	++	-	+	-
Olanzapine*	+++	+	-	++	++	+	+
Paliperidone	++	++	+++	+	-	++	+
Quetiapine*	++	-	-	++	+	++	++
Risperidone	++	++	+++	+	-	++	+
Ziprasidone	-	+	+	+	-	+	++

Adverse effects may be dose dependent.

(EPS: extrapyramidal symptoms; TD: tardive dyskinesia; ND: no data.)

\* Clozapine also causes granulocytopenia or agranulocytosis in about 1 percent of patients requiring regular blood cell count monitoring.

\* Clozapine, olanzapine, and quetiapine are also associated with dyslipidemias and decreased insulin sensitivity.

Monitoring Protocol For Patients on Atypical Antipsychotics							
Assessment Parameter	Cut-offs	Baseline	4 wks	8 wks	12 wks	Quarterly	Annually
Medical and Family History, including CVD	n/a	X					
Weight, BMI (kg/m <sup>2</sup> )	>7% gain over baseline or >25 kg/m <sup>2</sup>	X	X	X	X	X	
Waist Circumference	Men: 40 in., Women: 35 in.	X					X
Hemoglobin A1c	Pre-DM: >5.7%, DM: >6.5%	X			X		X
Random Plasma Glucose	Pre-DM: > 140 mg/dL, DM: > 200 mg/dL	X			X		X
Blood Pressure	>140/90 mmHg	X			X		X
Non-Fasting TC and HDL	Non-HDL >220mg/dL; or 10-yr risk > 7.5%	X			X		X

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## Building an Integrated Care Team



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## Location + Collaboration = Integration

Integration				
Minimal Collaboration	Basic Collaboration from a Distance	Basic Collaboration Onsite	Close Collaboration/ Partly Integrated	Fully Integrated
Separate systems	Separate systems	Separate systems	Some shared systems	Shared systems and facilities in seamless bio-psychosocial web
Separate facilities	Separate facilities	Same facilities	Same facilities	Consumers and providers have same expectations of system(s)
Communication is rare	Periodic focused communication; most written	Regular communication, occasionally face-to-face	Face-to-Face consultation; coordinated treatment plans	In-depth appreciation of roles and culture
Little appreciation of each other's culture	View each other as outside resources	Some appreciation of each other's role and general sense of large picture	Basic appreciation of each other's role and cultures	Collaborative routines are regular and smooth
	Little understanding of each other's culture or sharing of influence	Mental health usually has more influence	Collaborative routines difficult; time and operation barriers	Conscious influence sharing based on situation and expertise
"Nobody knows my name. Who are you?"	"I help your consumers."	"I am your consultant."	"We are a team in the care of consumers"	"Together, we teach others how to be a team in care of consumers and design a care system."

Where do you fall?

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## Barriers to Providing Primary Care to SMI Population

### Cultural

- Mental health staff and patients not used to incorporating primary care as part of job
- Psychiatric staff feel time pressure to address screening, vital signs and may feel "out of scope" for specialty

### Financial

- Limited funding
- Different billing structures
- High no show rates, takes extra time
- Psychiatric providers not provided resources such as Medical Assistants

### Motivational

- Lack of perceived need for care
- Lack of motivation as part of negative symptoms of schizophrenia

### Organizational

- Devoting space, time, and money
- Specialists do not cross boundaries
- Different languages
- Behavioral health EHRs may lack capacity to track physical health indicators
- Not perceived as part of the Mission

### Physical Location

- Proximity is crucial to success
- Same building is best
- Space limitations.

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## Working with Psychiatric Providers

### Primary Care

- ✓ Continuity is goal
- ✓ No stigma
- ✓ Data shared
- ✓ Large panels
- ✓ Flexible scheduling
- ✓ Fast paced
- ✓ Time is independent
- ✓ Flexible boundaries
- ✓ Treatment external (labs, procedures)
- ✓ Patient not responsible for illness

### Behavioral Health

- ✓ Termination is goal “close the chart”
- ✓ Stigma common
- ✓ Data private
- ✓ Small panels
- ✓ Fixed scheduling
- ✓ Slower pace
- ✓ Time is dependent, “50 min hour”
- ✓ Firm boundaries
- ✓ Relationship with provider IS treatment
- ✓ Patient responsible for participating in treatment



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## “You’re killing me with those meds...”

### Build a relationship with the Psychiatry staff

- Establish lines of communication with the extended BH treatment team
- Understand the importance of Psychopharmacology
- Stabilizing mental illness to treat the medical condition
- Understand the importance of patient goals and let that drive the treatment decision
- Harm reduction strategies – taking a page out of the APA

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## Case Experience...

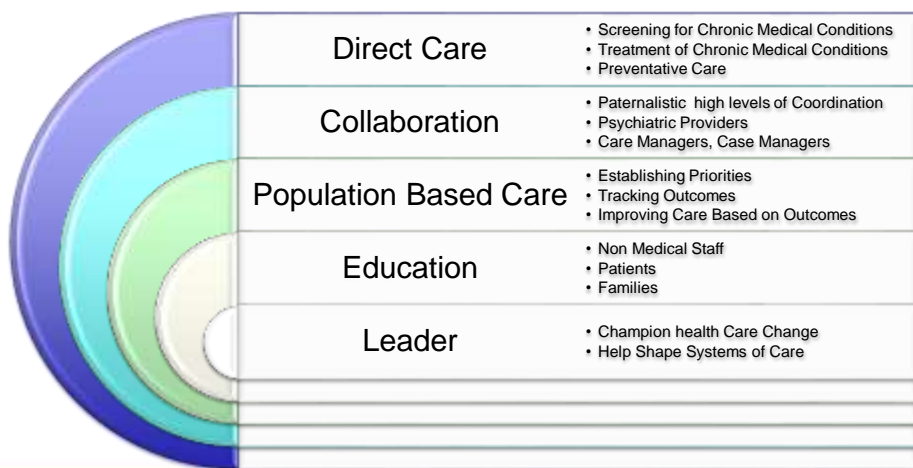
45 year old male with progressing copd with schizophrenia and active psychosis considering smoking cessation. Patient is on Clozaril.

30 y/o woman with Bipolar, recent incarceration, 10 months sober from heroin, cocaine, alcohol.

46 y/o male just released from 2 yrs in prison with 40lb weight gain HbA1c 6.1, on Seroquel

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## Roles for PCPs in Behavioral Health Settings



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## Building the Team



## Core Principles of Collaborative Care

### Patient Centered Team Care

- Effective collaboration between PCPs and Behavioral Health Providers
- Nurses, social workers, psychologist, peers, pharmacists, medical assistants, and licensed therapists are all equally important to the team

### Population Based Care

- Tracking behavioral health patients in registries: no ones falls through the cracks

### Measurement Based Treatment to Target

- Measurable treatment goals clearly defined and tracked for each patient
- Treatments are actively changed until the clinical goals are achieved

### Evidence Based Care

- Treatments with credible research evidence to support their efficacy in treating the target condition

### Accountable Care

- Providers are accountable and reimbursed for quality of care and clinical outcomes

AIMS 2015

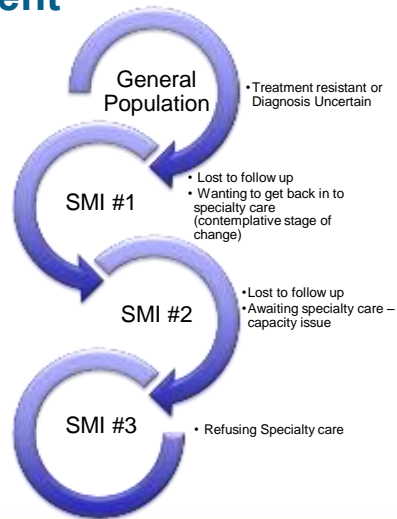
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## Team Based Population Management

### Our Team



- ☐ Primary Care Provider
- ☐ Consulting Psychiatrist
- ☐ Care Manager
- ☐ Peer Support Coach
- ☐ Tobacco Cessation
- ☐ Medical Assistant
- ☐ Social Service Program



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## Team Training and Communication

- Show staff the importance of capturing health indicator data
- One pagers – Diabetes, Hypertension
- Share latest articles/websites tracking progress
- Case to Care Training
- Track organizational progress
  - Barriers to enrollment
  - Barriers to capturing data
  - PDSA Workflow Redesigns



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## Case Experience...

44 yo, depression, metabolic syndrome, mentally stable  
(on invega), referred from BH, meeting with DM  
educator

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## Moving the Dial

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## Opportunities for Change

### How Many Interactions with Patients in Different Settings During a Year?

Primary Care	4-6		<div>30-40 opportunities a year!?</div>
<b>Mental Health Settings:</b>			
Psychiatrist	4		
Nurse	4		
Case Manager	20		
Therapist/Crisis	5		
Peer Specialists	5		

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## Monitoring and Treatment Protocols

### Physical Health checks should focus on monitoring:

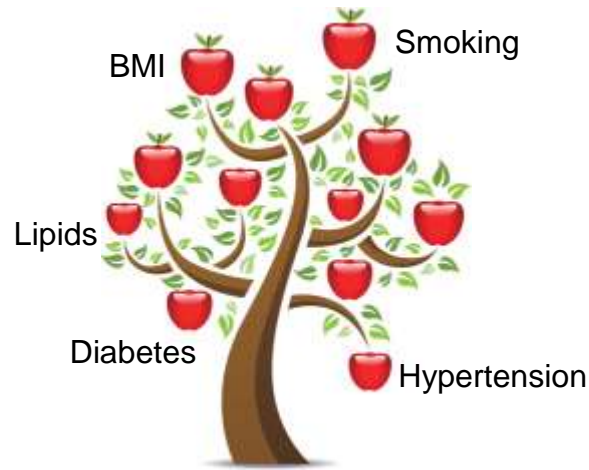
- |  |  |
|--|--|
| <input type="checkbox"/> Weight Gain and Obesity (BMI, WC)   | <input type="checkbox"/> Activity Level and Exercise     |
| <input type="checkbox"/> Blood Pressure                      | <input type="checkbox"/> Dietary Intake                  |
| <input type="checkbox"/> Fasting Blood Glucose               | <input type="checkbox"/> Prolactin levels (if indicated) |
| <input type="checkbox"/> Lipid Panel                         | <input type="checkbox"/> Cardiovascular Disease          |
| <input type="checkbox"/> Use of tobacco, CO level            | <input type="checkbox"/> Dental health                   |
| <input type="checkbox"/> Use of alcohol and other substances | <input type="checkbox"/> Liver Function Test             |

### Standing Protocols

- |  |  |
|--|--|
| <input type="checkbox"/> Tobacco Cessation     | <input type="checkbox"/> Diabetes Education Groups |
| <input type="checkbox"/> Point of Care Testing | <input type="checkbox"/> Medication Reconciliation |
| <input type="checkbox"/> In office lab         |  |
| <input type="checkbox"/> WHAM                  |  |

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## Low Hanging Fruit



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## “Force Multiplier Effect”

### Health Behavior Change

- Behavior change is the expertise of the psychiatric world
- Motivational Interviewing, Health Action Model

### Physical Health Indicators

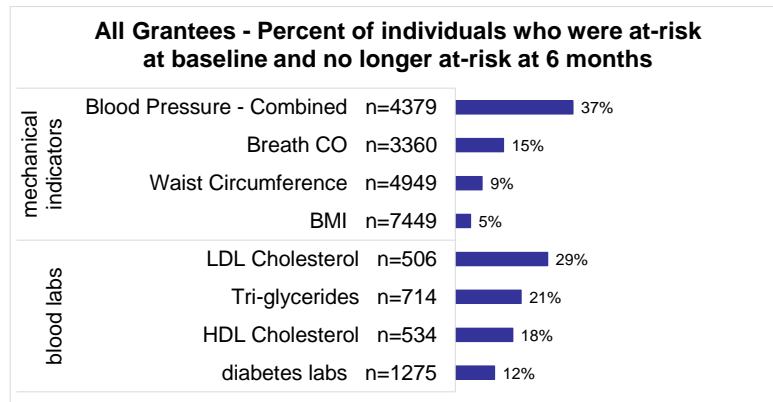
- Using mechanical health indicators and blood labs to measure baseline, improvements
- “Target-to-treat” approach



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## Effects of Interventions to Reduce Risks Factors

*Small changes have a Significant Impact*



*"In God we trust, all others bring data"*

W. Edwards Deming

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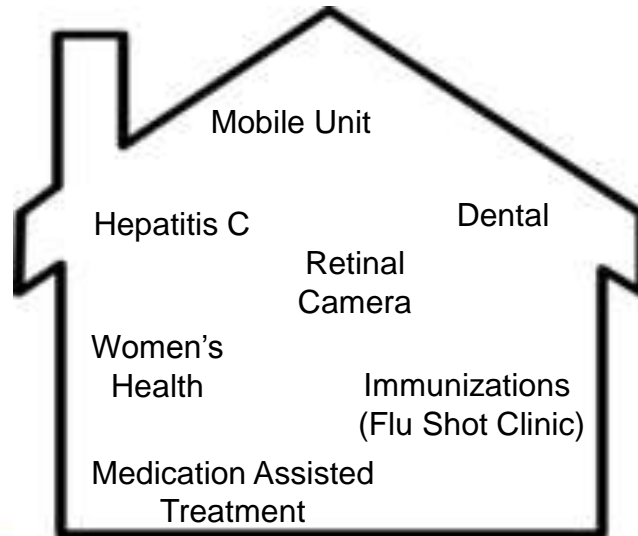
## Engagement & Treatment Adherence

- KISS
- Daily, weekly, monthly check-ins
- Mobile Meds
  - One week at a time(don't have too much to lose)
- ACCESS - onsite labs and pharmacy
- Flywheel Principle
- Engaging with the "right" team member
- HOPE



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## Utilization of Specialty Clinics



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$$\frac{(SBIRT + CDM + MAT) \times (C + DNH)}{(E \times IATC) \times T^2} = IPO$$

(SBIRT + Chronic Disease Management + Medication Assisted Treatment) x (Competence + Do No Harm)/(Engagement X Immediate Access to Care) x Technology = Improved patient Outcomes

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## Case Experience

58 yo Female, severe somatization disorder, Hepatitis C, seen weekly in PCP office for reassurance.

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## Sharing Experiences

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